

March 1, 2011

AN INVITATION TO PARTICIPATE IN MEET & LEARN

Why Meet & Learn?

Our clients frequently asked us to organise short leadership sessions - open to professionals in different lines of business. This led to Meet & Learn – a knowledge driven and efficient way to gain new insights into dealing with current leadership challenges.

Concept

Meet & Learn allows you to combine professional development with facilitated networking.

- An inspiring business theme is linked to each M&L
- Sessions are led by highly experienced international executive coach, Janet Poot
- Attend any M&L of your choice without membership commitment
- M&Ls are limited to 3 hours to combine with a working day
- A practical and experience based approach gives added value
- Participants are professionals in managerial positions who seek to continually adapt to changing circumstances in order to respond to new challenges with ease and influence
- Language: check the language for each M&L; some are conducted in English, others in Dutch

Themes

Each Meet & Learn has a theme.

- Themes relate to doing business in an international environment
- Examples: adapting your tactics and personal approach to a new competitive environment, driving transformation processes and becoming more influential across borders
- Suggestions are taken on board for new themes and topics



Partner SANEC

This Meet & Learn is organised in co-operation with SANEC, the Southern African Netherlands Chamber of Commerce. SANEC facilitates and stimulates bilateral trade and investment between Southern Africa and The Netherlands and the SADC region.

SANEC has enjoyed ongoing growth since their establishment in 1992.

www.sanec.org

All programme details for March 31, 2011 are on the following page.

Next M&Ls organised together with SANEC

March 31

International Business and the Efficiency Trap

June 16

International Success through Personal Influence

Venue: Hotel NH Jan Tabak, Bussum

15.00—18.00 hrs

Language

M&Ls are conducted in English and in Dutch. English M&Ls offer a benefit to those who negotiate, report or give presentations in English as a second language.

PROGRAMME MARCH 31, 2011

Theme: International Business and the Efficiency Trap

Language: English

- * Avoid the pitfalls that cause an organisation to slow down strategically
- * The power of using the right context to influence (foreign) business partners
- * Focusing on what matters in challenging times

Programme

15.00	Registration
15.00 –15.30	Socialising / networking opportunity
15.30 –17.30	Group Session “International Business and the Efficiency Trap”
17.30 –18.00	Socialising
18.00	Public bar open after closure of M&L

Programme Leader Janet Poot
Facilitator Caroline Allertz

Venue

NH Hotel Jan Tabak
Amersfoortsestraatweg 27
1401 CV BUSSUM
tel: 035-6959911



Price

Euro 190,00 excl. VAT/BTW

An invoice will be issued after registration.

Directions: www.nh-hotels.nl

Registration

If invited by JPCorporate International please register by email to Janet Poot at j.poot@jpcint.com or via www.jpcint.com. If invited by SANEC please register by email to Leandre Karangwa at project.assistant@sanec.nl. **Please register for this event before March 23, 2011.**

Executive Coach, Janet Poot

Meet & Learn is a division of JPCorporate International BV (www.jpcint.com). The Meet & Learn sessions are led by Janet Poot in a sociable yet focused manner for optimum results.

Executive Coach and Leadership Consultant, Janet Poot, has an international background and her 17 years of entrepreneurial experience include running a marketing company with projects for multi-nationals in multiple countries. She is bilingual and her mother tongue is English. She trained in the US as a business coach & consultant and has carried out coaching assignments for senior managements of commercial, financial, industrial and governmental organisations in Western, Central and Eastern Europe.

We look forward to welcoming you to our M&L on March 31, 2011!

Janet P. Poot
JPCorporate International B.V.